



Creators of the world's first universal operating system for industrial automation, READY is proud to help all manufacturers solve their labor challenges, boost output, improve quality, reduce costs, and augment their workforce through automation.



Plative is a Salesforce Implementation partner as well as an Oracle NetSuite Alliance Partner. As a global consultancy, Plative builds long-lasting partnerships with some of the world's most recognizable organizations to support and augment their missions.

Business Case

Ready Robotics was using NetSuite and then started introducing licensing for software updates. They needed a solution to manage the licenses and a solution they could stand up and start using as soon as possible.

Solution

Plative worked with Ready Robotics to gather requirements on how their licenses were going to be created. Based on their needs, our base **Zentitle** (previously known as Nalpeiron) and **NetSuite** integration was implemented. We also installed an emailing system to allow Ready Robotics to share license keys with their customers.

Outcomes

Ready Robotics launched the solution on their target date, within budget, and with great customer satisfaction. The solution increased efficiency and allowed for all relevant information to live within NetSuite.